# PROFESSIONAL AND CONTINUING EDUCATION

CATALOG





2025-26

# TABLE OF CONTENTS

Professional and Continuing Education (Non-Credit) Professional and Continuing Education (PACE) Policies and Procedures Advanced Construction Management Certificate Advanced Project Management Certificate Arts Education Basic Construction Management Certificate Business Certificate Series CAPM Exam Preparation Course Guiding Organizational Change Simulation	3 5.5 .6 8 9
IPSL Global Engagement1 Leadership Certificate1	0
Lean Six Sigma Black Belt Certificate	3
Process and Project Management Certificate (PPMC)	4  5  5

## **PROFESSIONAL AND CONTINUING EDUCATION (NON-CREDIT)**

### PROFESSIONAL AND CONTINUING EDUCATION (PACE) POLICIES AND PROCEDURES

### **Admission to Non-Credit Programs**

Professional and Continuing Education students are not required to complete a formal application to Westminster University. Program admission is conferred as part of a student's registration process (see "Registration" below).

#### Expenses

Each non-credit student registering at the university is charged either a flat fee or a cost per Continuing Education Unit (CEU) fee, depending on the program. The Board of Trustees of Westminster University reserves the right to change tuition and fees at any time. No additional fees are incurred, unless specifically stated in the program description.

Payment of tuition and fees is due before the starting date of a program, or students may be withdrawn by the program department. Students wishing to have an employer cover tuition and fees must coordinate with the Student Account Services office to facilitate this process.

#### **Tuition Rates**

Program	Tuition	Registration
Arts Education (sponsored by School of Education)	\$40 per Continuing Education Unit (CEU) + trip fees when applicable.	Registration
Business Certificate Series (sponsored by the Bill & Vieve Gore School of Business, Center for Financial Wellness)	No cost	Please direct inquiries to the Westminster Center for Financial Wellness at wfcw@westminsteru.edu
IPSL Global Engagement	Costs determined per experience	Contact for more information
Leadership Certificate Program		
Construction Management		
PACE 23: Basic Construction Management Certificate	\$1,050	Registration
PACE 43: Advanced Construction Management Certificate	\$1,700	Registration
Process & Project Management		
PACE 14: Certified Associate in Project Management (CAPM) Exam Preparation	\$1,295	Registration
PACE 15: Project Management Professional (PMP) Exam Preparation	\$1,695	Registration
PACE 25: Project Management Training Camp Simulation	\$1,495	Registration
PACE 26: Guiding Organizational Change Simulation	\$1,495	Registration
PACE 33: Project Management and Leadership Certificate	\$3,445	Registration
PACE 45: Advanced Project Management Certificate	\$3,925	Registration

#### **Continuing Education Units**

Non-credit courses are recorded as Continuing Education Units or CEUs. One CEU represents 10 contact hours of instruction and learning activities. CEUs are generally not transferrable to other institutions.

#### Registration

Registration for non-credit courses occurs through the respective program coordinator who relays that information to the university's Registrar's Office.

#### Holds

The university may place administrative holds for students with outstanding financial obligations, overdue library books, library fines, bad checks, or other obligations to the university. Once a hold has been placed, students may be prevented from registering or obtaining diplomas or official transcripts until the obligation is met.

#### **Drop & Withdrawal**

Dates for dropping courses (no permanent records or charges) or withdrawing (charges apply but final grade is W) correspond to the university's academic calendar for term-length courses or are set by each program coordinator for courses of various duration.

### Grading

Grading for non-credit courses at Westminster is as follows:

SC—Successfully Completed

NC—Not Completed

W—Withdrawn

#### Graduation

Students completing all requirements for certificate programs will have an application to graduate submitted to the Registrar's Office by the program department. Upon verification of completion, the registrar's office will record the completion on the student's permanent records, prepare a certificate document, and deliver it to the corresponding program coordinator for distribution.

#### **Information Services**

#### Canvas

Canvas is Westminster's online learning management system. It includes online tools such as syllabi, discussion boards, electronic reserves and more. Students and faculty are automatically loaded into their Canvas courses at the start of the semester. Students dropped from Canvas are not considered dropped from courses officially and are still responsible for all tuition charges.

#### **Email Accounts**

When appropriate for the program, students are provided with a Microsoft Outlook e-mail account when they are accepted. This campus e-mail system provides the e-mail address of all the students, staff, and faculty at Westminster. Students are required to check their campus e-mail frequently because important information is sent to students via e-mail, such as registration deadlines, campus events and activities, or general school announcements. Instructors also use Microsoft Outlook to contact students with specific class information. For instructions on how to check student e-mail or linking university email to an off-campus email address, please contact the Help Desk in the garden level of the Giovale Library, submit a Help Desk Request, or call the IS Support Phone at 801.832.2023.

### Transcripts

Specific information for ordering official transcripts may be found on the Registrar's Office webpage.

### Academic Grievance

Students have the right to appeal or petition an academic decision. The student must make the appeal or petition, in writing, in accordance with the applicable school or program procedure. Please see the Director of Professional and Continuing Education or program director for a copy of the procedure. Written appeals must be submitted during the first four weeks into the next semester and must include documentary evidence that the student feels has a bearing upon the request.

A faculty committee from the school involved reviews the appeal. The student may be present at the hearing. The decision of the faculty appeals committee will be reported to the student within five school days of the hearing.

If the decision of the faculty committee within the school is not acceptable to the student, the student may file a written appeal to the provost within five (5) school days following notification of the faculty committee. The provost will assemble a committee, consisting of the dean of students and deans of the schools not involved to consider the appeal. All materials included in the faculty's deliberations, including the student's written appeal and the proceedings of the faculty hearing, are made available to this provost committee and become part of the proceedings. The hearing before the provost committee will be held within fifteen (15) school days of receipt of the written appeal. The student may be present at the provost committee hearing. The student and faculty representatives may call members of the university as supporting witnesses. The decision of the provost committee is reported to the student within five (5) school days of the date of the hearing.

Note: The individual school grievance process must happen before the grievance goes to the Provost's office. Decisions of the Provost's Committee are final. Students have the right to continue their enrollment and participation in academic programs until final decisions are reached. Failure of students to file appeals within specified time limits is considered acknowledgment of the action without intent to appeal.

### **Academic Honesty**

Westminster University of Salt Lake City operates on the assumption that all academic work is the honest product of each student's own endeavors. The faculty and staff at Westminster expect such integrity from the students, and violations are cause for disciplinary action, including suspension, probation, loss of credit, or expulsion from the university.

Academic dishonesty includes, but is not limited to, cheating, plagiarism, and furnishing false or misleading information to any faculty or staff member.

Cheating on examinations includes, but is not restricted to, copying from another student's exam paper, using unauthorized notes during an exam, arranging for a substitute to take an examination, or giving or receiving unauthorized information prior to an exam.

Cheating on written assignments includes plagiarism, unauthorized collaboration with others or submitting the same material for more than one class without the authorization of the instructor.

Plagiarism includes borrowing information or ideas, whether directly quoted or paraphrased, from any source beyond one's first-hand experience and not acknowledging the source. The student must give credit to the material by identifying the source, using one of the generally accepted citation methods.

Initially, sanctions are the responsibility of the class instructor. The instructor may simply reprimand the student, or may demand the work be repeated, or may give a failing grade for the assignment or exam in question, or may give a failing grade for the entire course. In each case, a short report of the incident will be filed with the appropriate academic dean.

In the case of repeated or more serious violations, the faculty member may recommend to the dean that the student be put on probation, suspended, or expelled from the university. The dean's recommendation will then be sent to the Dean of Students.

Students may appeal such decisions to the Academic Grievance Committee. In the case of an appeal, the student has the right to be present at the hearing and refute the charges. A written copy of the decision will be distributed to all involved parties within 72 hours of the hearing.

**Disclaimer:** Policy issues not specifically addressed in this catalog will be addressed using the relevant policies for undergraduate students or can be referred to the Director of Professional and Continuing Education and/or the College Curriculum Committee for resolution.

### ADVANCED CONSTRUCTION MANAGEMENT CERTIFICATE

Westminster's Advanced Construction Management Training certificate program (APMC) uses a project-based approach where students learn and master skills though real-world business applications while receiving mentoring from Westminster instructors who are certified project and construction management experts. Students are mentored toward mastery of concept and execution by expert faculty-coaches while engaging in projects related to their real work environment. The program curriculum is tied to the industry recognized certificates students need to perform at a highly proficient level.

Those seeking this credential must have passed the NACP Basic Construction Management Professional (BCMP) exam and have a minimum of two years of experience managing construction teams. They must then participate in a series of two practical exams (one in-person exam and one online exam) and achieve a combined average score of 3.3 (out of a possible 5.0) on their final assessment report.

During the Advanced Construction Management Training Certificate students will participate in a Construction Management Simulation Course—this threeday (24 hours) workshop allows students to apply construction management principles to a simulated project. Students receive rigorous, repeated practice of advanced construction management principles.

Student will then participate in a ACMP Assessment—this advanced assessment is composed of a self-assessment, a scenario-based assessment, and a supervisor's assessment. A participant's performance in each area is fed into an algorithm that provides a score for the participant in twelve construction management areas. The algorithm also provides a comprehensive score for the participant. Students who successfully complete the certificate will receive:

- ACMP Credential this credential is awarded by the NACP. The required pass rate for this assessment is a comprehensive score above 3.3, with all area scores above 3.0.
- ACMC Program Certificate this certificate is awarded by Westminster University.

#### **Course Description**

#### Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions.

PACE	43	Advanced Construction Management Certificate	3.2 CEUs
master skills though real-world busin management experts. Students are n their real work environment. The prog During the Advanced Construction Ma	ess applications while receiving mention nentored toward mastery of concept a gram curriculum is tied to the industry magement Training Certificate students nts to apply construction management	rogram (ACMC), uses a project-based ring from Westminster instructors who nd execution by expert faculty-coaches recognized certificates students need t will participate in a Construction Manag principles to a simulated project. Stude	are certified project and construction while engaging in projects related to o perform at a highly proficient level. gement Simulation Course—this three-
Student will then participate in a ACMP Assessment—this advanced assessment is composed of a self-assessment, a scenario-based assessment, and a supervisor's assessment. A participant's performance in each area is fed into an algorithm that provides a score for the participant in twelve construction nanagement areas. The algorithm also provides a comprehensive score for the participant. Students who successfully complete the certificate will receive			

ACMP Credential—this credential is awarded by the NACP. The required pass rate for this assessment is a comprehensive score above 3.3, with all area scores above 3.0.

ACMC Program Certificate—this certificate is awarded by Westminster University.

### ADVANCED PROJECT MANAGEMENT CERTIFICATE

Westminster's Advanced Project Management Training certificate program (APMC) consists of a three-section, project-based approach where participants learn and master skills through real-world business applications while receiving mentoring from Westminster instructors who are certified project management experts. Participants are mentored toward mastery of concept and execution by expert faculty-coaches while engaging in projects related to their real work environment. The program curriculum is tied to the industry recognized certificates participants need to perform at a highly proficient level.

The beginning section, Project Management Fundamentals, consists of ten online modules, each with an anticipated completion time of 45 hours. Some supplemental reading is also required. Modules are:

#### Professional and Continuing Education (Non-Credit)

- 1. Project Management Fundamentals
- 2. Project Scope Management
- 3. Project Time Management
- 4. Project Cost Management
- 5. Project Quality Management
- 6. Project Human Resource Management
- 7. Project Communication Management
- 8. Project Risk Management
- 9. Project Stakeholder Management
- 10. Control

The second section, Intermediate Project Management Principles, consists of two instructor-led, simulation modules, with an anticipated completion time of 90 hours. Modules are:

- 1. Project Management Training Camp
- 2. Guiding Organizational Change

The third section, Advanced Project Management Concepts, consists of two modules. The first is an instructor-led, intensive exam prep course, consisting of 90 clock hours and designed to provide students the knowledge and skills needed to pass the Project Management Professional (PMP) or Certified Associate in Project Management (CAPM) examinations. The second module is online, consisting of 45 clock hours, and focuses on project leadership and teambuilding.

#### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions. Successful completion of the certificate program#helps participants prepare for the#Project Management Professional#(PMP)#or Certified Associate in Project Management#(CAPM) exams.#These#proctored, nationally normed, criterion-referenced certification exams are#administered by the Project Management Institute and are not included as part of the program.

PACE	45	Advanced Project Management Certificate	59.8 CEUs
Westminster's Advanced Project Man	agement certificate program (APMC) c	onsists of a 3-section project-based ar	proach where participants learn and

Westminster's Advanced Project Management certificate program (APMC) consists of a 3-section, project-based approach where participants learn and master skills through real-world business applications and simulations while receiving mentoring from Westminster instructors who are certified project management experts. Participants are mentored toward mastery of concept and execution by expert faculty coaches while engaging in projects related to their real work environment. The program curriculum is tied to the industry-recognized certifications participants need to perform at a highly proficient level.

Successful completion of the certificate program helps participants prepare for the Project Management Professional (PMP) or Certified Associate in Project Management (CAPM) exams. These proctored, nationally normed, criterion-referenced certification exams are administered by the Project Management Institute and are not included as part of the program. Students will be awarded the Advanced Project Management Certificate from Westminster University.

### **ARTS EDUCATION**

### Faculty: Rebecca Penerosa

#### **Program Goals**

In this program, participants will learn and practice elementary arts integration methodologies and assessment strategies for all major art forms including music, dance, drama, visual, literary, and media arts. Teaching in an integrative fashion, using the arts to enhance learning across the curriculum, will be emphasized.

#### Objectives

The Arts Education (AED) Continuing Education Program offers continuing education units that meet all of the requirements for the Elementary Arts Integration Endorsement conferred by the Utah State Board of Education. In addition, we offer directed study courses to help meet endorsement requirements in the elementary art-form-specific endorsement categories. Through a more extensive application process, we also offer an international CEU course with a travel abroad component for seasoned BTS Arts educators. These CEU offerings will address effective practice and research-based strategies to inform leadership and foster partnerships to support arts education. The progressive pedagogical approach of arts integration will be the key focus, including: access, equity, inclusion, and diversified instructional strategies. In addition, these courses will involve the community through teacher outreach and provide a means for increased awareness in critical consciousness and action as participants strive to earn and share their endorsement for arts-integrated instruction. The first half of the mission of the Beverley Taylor Sorenson Arts Learning Program is to "increase the quality and quantity of arts education for elementary students". By sharing carefully crafted arts integration strategies and curriculum with teachers across the globe, our local specialists, teachers, and pre-service educators will gain further insight into best practices and increase the quality and quantity of arts education abroad.

#### **Program Requirements**

Curriculum Summary	CEUs
Context, Integration, Assessment	
AED 01 Arts Integration Methods	3
Art Form Basic Knowledge and Skills	
AED 02 Content Methods (in either Dance, Music, Visual Arts, or Drama)	1-3

#### 6 Westminster University 2025-26 Professional and Continuing Education Catalog

Curriculum Summary	CEUs
Arts Participation in Educator Events	
AED 03 Arts Connect International Rwanda	4
AED 04 Arts Education Workshop(s)/Professional Development	1-3
AED 05 Arts Education Directed Study	1-4
Arts Participation in Educator Events Cont.	
AED 06 Educator Events	2
AED 07 Introduction to Arts Integration	2
AED 08 Fine Arts: Implementation, Leadership, and Advocacy	2
AED 09 Conference/Workshop Attendance in the Arts	1

#### **Course Descriptions**

Non-credit courses are recorded as Continuing Education Units or CEUs. One CEU represents 10 contact hours of instruction and learning activities. CEUs are generally not transferable to other institutions. Participants will need to attend all classes to earn full credit for endorsement.

AED 01	Arts Integration Methods	3
	elementary arts integration methodologies and asse media arts. This course will meet the Context, Integ	

AED 02	Content Methods (in either Dance, Music, Visual Arts, or Drama)	1-3
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In this course, participants will learn and practice elementary arts methodologies and assessment strategies in either dance, music, visual arts, or drama. As a continuation course to AED 01, students will experience a deeper dive into arts-integrated curricular design in their chosen art form. All students will register for this course, regardless of their chosen art form, and then break-out into smaller sections to explore appropriate strategies and current beset practices for elementary children learning in the arts. This course has been designed to meet the Basic Knowledge requirements in the field of music for the Utah State Elementary Arts Integration Endorsement.

AED 03	ArtsConnect International Rwanda	4
This 11-day course experience in Rwanda will be		

training and implementation for teacher-trainers in Rwanda. Similarly, these specialists will endeavor to learn how the arts and community building have sustained and propelled the Rwandan people to recover and rebuild following the genocide of 1994.

AED 04 Arts Education Workshop(s)/ Professional Development	1-3
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In this course, participants will have the opportunity to receive CEU credit for various workshops and professional development opportunities offered through Westminster University in arts education and arts integration. Continuing education students will experience teaching in an integrative fashion, using the arts to enhance learning across the curriculum will be emphasized.

AED 05	Arts Education Directed Study	1-4	
		his is both an experiential and tutorial-based course	
used for student-initiated proposals for intensive individual and/or small group study of topics not otherwise offered in the arts education continue education program. Upon approval, these courses will meet certain requirements for one or more of the elementary arts endorsements in either: dar			
music, visual arts or drama. Requires Director app	roval. This course is repeatable for credit.		

AED 06	Educator Events	2

In this asynchronous course, candidates for the Elementary Arts Integration Endorsement will attend three educator events in the arts that vary from their concentrated art form. Using these events as inspiration, educators will then compose three arts-integrated lesson plans (one per event), implement said plans in their current classroom or teaching setting, and reflect on this experience. They will also have the opportunity to receive student feedback and refine their teaching paradigm accordingly. Throughout this process, they will have the support of their district coaches and the Arts Education team at Westminster University.

AED 07	Introduction to Arts Integration	2
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Orientation to the effective integration of arts instruction into Utah schools. This course is designed to serve as the orientation to the Elementary Arts Integration Endorsement. Students in this course will: understand and recognize what is and is not arts integration; understand the powerful impact

AED 07	Introduction to Arts Integration	2

ofarts integration by reviewing the research; learn of the arts learning resources available in the state; and understand how to proceed in pursuing the endorsement.

AED 08	Fine Arts: Implementation, Leadership, and Advocacy	2	
This course meets the requirement in category 6 of the Elementary Arts Integration Endorsement. Participants will explore strategies for implementation, leadership,and advocacy of arts integration in elementary schools.			

AED 09	Conference/Workshop Attendance in the Arts	1
	egory 4 of the Elementary Arts Integration Endorse t support arts education and integration. These work	

### **BASIC CONSTRUCTION MANAGEMENT CERTIFICATE**

Westminster's Basic Project Management Training certificate program (BPMC) consists of a project-based approach where participants learn and master skills though real-world business applications while receiving mentoring from Westminster instructors who are certified project and construction management experts. Participants are mentored toward mastery of concept and execution by expert faculty-coaches while engaging in projects related to their real work environment. The program curriculum is tied to the industry recognized certificates participants need to perform at a highly proficient level. The program consists of the following areas of focus:

- BCMP Exam Preparation Course—this three-day (24 hours) workshop provides an overview of basic construction management principles and prepares participants to pass the BCMP Exam.
- BCMP Exam—this exam is a comprehensive assessment of a participant's understanding of basic construction management principles.
- BCMP Credential—this credential is awarded by the NACP to students who successfully complete Stage 1 of the ACMC program. The required pass rate for the exam is 70%.

#### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions. Successful completion of certificate program makes participants eligible to receive their Basic Construction Management certificate (proctored, nationally normed, criterion-referenced certification exam will be given as part of the course).

PACE	23	Basic Construction Management Certificate	3.2 CEUs	
The National Association of Construction Professionals (NACP), in partnership with Westminster University, provides a Basic Construction Management				

Certificate (BCMC) program for construction professionals. The program consists of a three-day workshop to prepare them to pass the Basic Construction Management Professional (BCMP) exam. Students take the exam as a part of this program. Successful students will receive the BCMP credential through the NACP. Upon successful completion of all sections and components, students will be awarded the Basic Construction Management Certificate from Westminster University.

### **BUSINESS CERTIFICATE SERIES**

### Faculty: Richard Haskell, PhD

#### **Learning Goals**

- Obtain high level overview of listed subject matter
- Develop comprehension of the language of business
- Introduce students to basic methods and structures of business

#### Learning Methods

- Video-based content on select topics
- Participate in short quizzes (multiple choice, true/false, etc)
- Prepare solution to problem sets on module topics
- Prepare comprehensive course project

#### Objectives

Learners come to Westminster expecting to experience an engaging comprehensive education. While they certainly receive what they've come for, many find themselves needing more and often realize there's something missing in their education experience to make the most of the years they have on our campus and those that follow. Learners may have come here to pursue a non-business degree, but eventually understand they may also need something more to reach their full potential in highly competitive labor markets.

The **Center for Financial Wellness** has prepared the *Business Certificate Series* to aide learners whose education hasn't focused on business have a broader foundation on which they can get the most out of their careers.

Offered as non-matriculated, non-credit bearing, asynchronous, self-paced and autonomous learning experiences the courses seek to enrich the lives of our learners, extend the reach of our university, and positively impact the *Westminster Experience*. Each course includes a series of video modules and short quizzes, and wraps up with a comprehensive problem set or project to evidence the student's comprehension of the subject matter. Each course is expected to take 15-25 hours to complete and results in the student earning a certification of completion from the Center for Financial Wellness and Bill & Vieve Gore School of Business.

The **Business Certificate Series** offers learners an opportunity to gain a simplified and applied understanding of select disciplines offered in the business school. The courses provide learners a basic understanding of the subject and introduces them to its language and structure without the depth and richness available by taking more complete and rigorous courses included in our major and minor programs. The following courses provide an introduction to each of the listed subjects:

Courses	CEUs
BCS 101 - Intro to Accounting	2
BCS 102 - Intro to Finance	2
BCS 103 - Intro to Investing	2
BCS 104 - Intro to Taxation	2
BCS 105 - Intro to Economics	2
BCS 106 - Intro to Real Estate	2
BCS 107 - Intro to Business Valuation	2
BCS 108 - Intro to Entrepreneurship	2
BCS 109 - Into to Spreadsheets and Financial Calculators	
BCS 110 - Marketing Basics	
BCS 111 - Business Plan Preparation	
BCS 112 - Excel Workshop	
BCS 113 - Introduction to Quickbooks	
BCS 400 - Banking on Women	

### CAPM EXAM PREPARATION COURSE

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions.

PACE	14	CAPM Exam Preparation Course	5.8 CEUs
project management process groups ( areas: Integration Management, Sco	initiating, planning, executing, controlli oe Management, Time Management, Management, Procurement Manageme	bles that are accepted world-wide. Sturn ng and closing) and will receive detailed Cost Management, Quality Management ent and Stakeholder Management. This	instruction in the following knowledge ent, Human Resources Management,

### **GUIDING ORGANIZATIONAL CHANGE SIMULATION**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions.

PACE	26	Guiding Organizational Change Simulation	6.4 CEUs
significant corporate project, and (2) of major changes to their organization multiple, simultaneous, overlapping, of through changes faster, with less pain	develop a valuable new set of leadersh on. The class will develop and assess e organizational changes. During the cou , and with better outcomes. This course	blete range of Project Management too nip skills held by a select few - guiding of ach student's ability to guide a team th rse students will learn practical skills that is a requirement towards the Advanceo ading and course work. Project Manage	others through the unsettling distress nrough actual, real-time projects with at will help#and their project team get I Project Management Certificate. This

### **IPSL GLOBAL ENGAGEMENT**

Westminster serves as the institution of record for IPSL-Global Engagement

www.westminsteru.edu/ipsl

#### Faculty: Thomas Winston Morgan

#### **Program Goals:**

IPSL's global programs engage students, educators, and grassroots organizations around the world in hands-on, community-based Service-Learning to promote equitable relationships, social justice, sustainable change, and a commitment to our shared humanity.

#### **Objectives:**

There is ample evidence demonstrating that peaceful social movements are highly successful in creating positive change worldwide. Even in countries where voluntary action is more informally structured, there still exist community organizing and social activism in one form or another. It is therefore critical that students seeking to contribute to global change know what these models are and how they work to be effective in their chosen fields. Regardless of their career path, students learning and developing community organizing and activism skills expand the slate of abilities to help them more engage effectively in empowerment and leadership in a variety of settings.

Through ethical, community-based Service-learning programs, IPSL provides opportunities for students to make people-to-people connections with social change organizations all over the world. Opportunities through IPSL include engaged studies abroad, internships, fieldwork, preceptorships, immersive language study, graduate study, and global participatory action research (GPAR).

#### **IPSL Courses**

#### Languages

IPSL Language courses may be taken for 1 to 9 Continuing Education Units (CEUs).

#### **Chinese/Mandarin**

#### French

German

Japanese

Korean

Russian

Spanish

Vietnamese

### LEADERSHIP CERTIFICATE

The Leadership Certificate is a non-credit, non-degree credential program built for companies and executive cohorts and features a total of ten, two-day-long courses focused on essential leadership skills. Each session goes through a three-stage process: pre-work, practice in real-world activities, and application in the workplace. Throughout each stage, a faculty coach is assigned to work with each participant and is available to consult with participants individually.

Each two-day course is devoted to a specific leadership concept and follow-on projects are coached by a Westminster faculty expert. The program is designed to meet the needs of busy professionals. Limited classroom time means less distraction from work activities. Real-world projects translate into immediate return on investment for your company.

Completion of Certificate Program makes participants eligible for either:

- Prior learning assessment credits towards an Undergraduate Project-Based Bachelor of Business Degree program (up to 12 credits)
- Admission to the Accelerated Project-Based Masters of Business Degree Program at Westminster University (completed in four full-time semesters as opposed to the five semesters it usually takes in the Project-Based Masters of Business Degree program)

#### **Required Courses**

Requirement Description	CEUs
I. Required Courses	
LCP 01 You As a Leader	1.2
LCP 02 Communicate the Vision	1.2
LCP 03 Lead and Inspire	1.2
LCP 04 Inspire, Negotiate, and Coach	1.2
LCP 05 Lead Teams and Projects	1.2
LCP 06 Evaluate the Market	1.2
LCP 07 Create Strategy	1.2
LCP 08 Change & Innovate	1.2
LCP 09 Evaluate Performance	1.2
LCP 10 Lead Process Improvement	1.2

#### \* Non-credit courses are recorded as Continuing Education Units or CEUs. One CEU represents 10 contact hours of instruction and learning activities. CEUs are generally not transferrable to other institutions.

LCP	01	You As a Leader	1.2 CEUs
of the courses as individuals set a visi	ion for their respective work units, esta I realizing its full potential by working		

LCP	02	Communicate the Vision	1.2 CEUs
Craft massages and deliver presentations that propel the organization forward, that communicate a vision, and that compel others to huw into a vision			

Craft messages and deliver presentations that propel the organization forward, that communicate a vision, and that compel others to buy into a vision.

LCP	03	Lead and Inspire	1.2 CEUs
Build highly productive talent and tea talent the organization needs.	ams that are able to fully realize the org	ganization's goals and vision. Use tools	to challenge, promote, and retain the

	LCP	04	Inspire, Negotiate, and Coach	1.2 CEUs
ſ	Use coaching tools to evoke the highe effectiveness.	est performance possible. Master the a	rt of negotiation and conflict resolution	to deepen relationships and enhance

LCP	05	Lead Teams and Projects	1.2 CEUs	
Develop tools to lead teams and projects that deliver results on-spec, on-time and on-budget. Harness the power of teams to jump-start the achievement of organizational goals and performance.				

LCP	06	Evaluate the Market	1.2 CEUs		
Evaluate the external environment of accurate strategic decision making.	Evaluate the external environment of the organization - competitors, clients - to uncover invaluable market intelligence and trends. Support concise and accurate strategic decision making.				

#### Professional and Continuing Education (Non-Credit)

LCP	07	Create Strategy	1.2 CEUs			
Shape strategy that gives the organization a "global-best" market direction, even when that direction requires difficult decisions. Develop implementation plans that map a clear path toward fulfillment of strategic direction.						
LCP	LCP 08 Change and Innovate 1.2 CEUs					
Foster the culture and discussions necessary to keep the organization innovating, always ahead of others in the market. Evaluate and implement change that builds upon the organization's advantages and attributes.						
LCP	LCP 09 Evaluate Performance 1.2 CEUs					
Measure and evaluate the organization's track record, using validated metrics that assess the company's client, finance, process, and productivity parameters, as well as strategic global achievement.						
LCP 10 Lead Process Improvement 1.2 CEUs						

Rebuild and reinvigorate processes in collaboration with key stakeholders to move the organization closer to its goals. Map, evaluate, and execute processes that enhance overall performance.

### LEAN SIX SIGMA BLACK BELT CERTIFICATE

Lean Six Sigma is a combination of two popular continuous improvement methods—Lean and Six Sigma—that pave the way for operational excellence. It relies on a collaborative team effort to improve performance by systematically removing waste and reducing variation. Westminster's Lean Six Sigma Black Belt Certification consists of a blended program that is focused on getting students to translate the knowledge gained through online learning and practice to real world skills and expertise. Students will learn the Lean Six Sigma Black Belt body of knowledge, practice techniques for both quantitative and non-quantitative analysis, and gain the team leadership skills necessary to get projects across the goal line. Students will be immersed in online training, several, students are required to take a comprehensive examination at the completion of the course. Students are encouraged to have a personal project that they are working on throughout the course. After completing this 800 clock hour certification program, students should be able to:

- Communicate using Lean Six Sigma concepts.
- Think about your organization as a collection of processes, with inputs that determine the output.
- Relate Lean Six Sigma concepts to the overall business mission and objectives.
- Use the concept of a Sigma Level to evaluate the capability of a process or organization.
- Understand and apply the five step DMAIC model as a framework to organize process improvement activity.
- Employ a wide range of process improvement techniques, including Design of Experiments, within the DMAIC model.
- Recognize the organizational factors that are necessary groundwork for a successful Lean Six Sigma effort.
- · Employ your Six Sigma skills to lead a successful process improvement project delivering meaningful results to the organization.

Certification program modules consist of the following areas of emphasis:

- Introduction to Lean Six Sigma
- Starting a Project and Leading Teams
- Voice of the Customer
- Mapping the Process
- Measurements and Basic Statistics
- Measurement Systems Analysis
- Charting Process Behavior
- Identifying Root Causes
- Hypothesis Testing
- Design of Experiments
- Improve
- Control
- DMAIC Simulation, Exam Prep, and Final Exam

### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions. Successful completion of certificate program makes participants eligible to receive their Lean Six Sigma Green Belt certificate (proctored, nationally normed, criterion-referenced certification exam will be given as part of the course).

PACE	41	Lean Six Sigma Black Belt Certificate	80 CEUs
relies on a collaborative team effort to expert team leader, statistical analyst	o popular continuous improvement me o improve performance by systematical , and project manager - all rolled into c when the course is completed, student:	lly removing waste and reducing variation of the second second second second second second second second second	on. The Lean Six Sigma Black Belt is an swill learn how to master this diverse

The Lean Six Sigma Black Belt Certification is an online program that is self-paced according to students' schedules and time constraints, yet rigorous enough for the rewarded Lean Six Sigma Black Belt (LSSBB) certification to carry weight in today's professional environment. The objective of this certification program is to develop a comprehensive set of skills that will allow students to function effectively as a Lean Six Sigma Black Belt.

#### 12 Westminster University 2025–26 Professional and Continuing Education Catalog

### LEAN SIX SIGMA GREEN BELT CERTIFICATE

Lean Six Sigma is a combination of two popular continuous improvement methods—Lean and Six Sigma—that pave the way for operational excellence. It relies on a collaborative team effort to improve performance by systematically removing waste and reducing variation. The Westminster University Lean Six Sigma Blended Green Belt program will provide students with the knowledge and practical skills to become a Green Belt Practitioner. This blended program is very focused on getting students to translate the knowledge they gain through online learning and practice to real world skills and expertise. The skills transfer doesn't end there as students must complete a Lean Six Sigma online simulation project to earn their certification. This program is for those who are serious about getting a Lean Six Sigma Green Belt certification that is rigorous, relevant, flexible, and trusted in the marketplace.

Program Requirements:

- Completion of online training
- Two One on One online sessions with your virtual coach.
- Lean Six Sigma Online Simulation Project
- Passing Grade on Green Belt Crucible Test

After completing this program, students should be able to:

- Communicate using Lean Six Sigma concepts.
- Think about your organization as a collection of processes, with inputs that determine the output.
- Relate Lean Six Sigma concepts to the overall business mission and objectives.
- Use the concept of a Sigma Level to evaluate the capability of a process or organization.
- · Understand and apply the five step DMAIC model as a framework to organize process improvement activity.
- Employ a wide range of process improvement techniques within the DMAIC model.
- Recognize the organizational factors that are necessary groundwork for a successful Lean Six Sigma effort.
- · Employ your Six Sigma skills to lead a successful process improvement project delivering meaningful results to the organization.

This online component consists of eleven modules, including:

- 1. Introduction to Lean Six Sigma
- 2. Starting a Project and Leading Teams
- 3. Voice of the Customer
- 4. Mapping the Process
- 5. Measurements and Basic Statistics
- 6. Measurement Systems Analysis
- 7. Charting Process Behavior
- 8. Identifying Root Causes
- 9. Hypothesis Testing
- 10. Improve
- 11. Control

After completing all components of this program, totaling 240 clock hours, students should be able to:

- Communicate using Lean Six Sigma concepts.
- Think about your organization as a collection of processes, with inputs that determine the output.
- Relate Lean Six Sigma concepts to the overall business mission and objectives.
- Use the concept of a Sigma Level to evaluate the capability of a process or organization.
- · Understand and apply the five step DMAIC model as a framework to organize process improvement activity.
- Employ a wide range of process improvement techniques, including Design of Experiments, within the DMAIC model.
- Recognize the organizational factors that are necessary groundwork for a successful Lean Six Sigma effort.
- Employ your Six Sigma skills to lead a successful process improvement project delivering meaningful results to the organization.

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions. CEUs to be awarded: 24. Successful completion of certificate program makes participants eligible to receive their Lean Six Sigma Green Belt certificate (proctored, nationally normed, criterion-referenced certification exam will be given as part of the course).

### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions. Successful completion of certificate program makes participants eligible to receive their Lean Six Sigma Green Belt certificate (proctored, nationally normed, criterion-referenced certification exam will be given as part of the course).

PACE	31	Lean Six Sigma Green Belt Certification	24 CEUs			
Lean Six Sigma is a combination of two popular continuous improvement methods—Lean and Six Sigma—that pave the way for operational excellence. It relies on a collaborative team effort to improve performance by systematically removing waste and reducing variation. The Lean Six Sigma Green Belt is an essential member of every Lean Six Sigma project team. Whether you're tasked with leading your own projects or are looking to expand your education, Westminster's Lean Six Sigma Green Belt course will increase your knowledge base and capability to apply the DMAIC methodology and Lean methods. Green Belt training represents a reduction in time and material required for Black Belt training, so many professionals choose to start their process						

### PMP EXAM PREPARATION COURSE

#### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions.

PACE	15	PMP Exam Preparation Course	7.4 CEUs		
This course teaches students project management terminology and principles that are accepted world-wide. Students attending this course will					
learn the five project management process groups (initiating, planning, executing, controlling and closing) and will receive detailed instruction in the following knowledge areas: Integration Management, Scope Management, Time Management, Cost Management, Quality Management, Human Resources					
Management, Communications Management, Risk Management, Procurement Management and Stakeholder Management. This course is a requirement					
towards the Advanced Project Management Certificate.					

### **PROCESS AND PROJECT MANAGEMENT CERTIFICATE (PPMC)**

Westminster's Process and Project Management Certificate (PPMC) consists of a blended program that is focused on getting students to translate the knowledge gained through online learning and practice to real world skills and expertise. The skills transfer doesn't end there as students must complete a Project Fundamentals Course and a Lean Six Sigma Green Belt online training and simulation project to earn their certification. The student will gain a solid understanding of project management, as well as the coveted Lean Six Sigma Green Belt. Lean Six Sigma is a combination of two popular continuous improvement methods—Lean and Six Sigma—that pave the way for operational excellence. It relies on a collaborative team effort to improve performance by systematically removing waste and reducing variation. Course Requirements totaling 330 clock hours include:

- Completion of online training in Project Fundamentals
- Completion of online training in Lean Six Sigma Green Belt
- Two One on One online sessions with your virtual coach
- Lean Six Sigma Online Simulation Project

The first component, Project Management Fundamentals, is a self-paced, online program where participants learn and master skills though real-world business applications. Students learn and practice techniques for clearly defining project success, planning for performance and performing. This course is completed at the student's own pace and requires completion of an online course and tests, along with supplemental reading and course work. Project Management Institute principles are emphasized and taught in Project Management throughout the course. The program curriculum is tied to the industry recognized certificates participants need to perform at a highly proficient level. Section requirements include:

- 1. Reading through the information contained in the online modules
- 2. Writing an essay on project leadership (record the essay in a learning journal)
- 3. Recording the difference between leadership and management in a learning journal
- 4. Completing the following project planning exercises/activities for a small, practice project around the student's home:
- Develop a project vision statement
  - Prioritize project success parameters
  - Draw a total scope diagram for your project
  - · Create appropriate goal statements and a dashboard for your project
  - Create a Work Breakdown Structure for your project
  - Create a Network Diagram
  - Build a Resource Pool and Plan
  - Develop a Gantt Chart and Schedule Baseline in a software tool
  - Develop a Cost Baseline
  - Develop a Risk Register
  - Create a Quality Baseline

The second component is an online Lean Six Sigma module. Upon successful completion of this section, students will have demonstrated the following skills:

- 1. Communicate using Lean Six Sigma concepts.
- 2. Think about your organization as a collection of processes, with inputs that determine the output.
- 3. Relate Lean Six Sigma concepts to the overall business mission and objectives.
- 4. Use the concept of a Sigma Level to evaluate the capability of a process or organization.
- 5. Understand and apply the five step DMAIC model as a framework to organize process improvement activity.
- 6. Employ a wide range of process improvement techniques within the DMAIC model.
- 7. Recognize the organizational factors that are necessary groundwork for a successful Lean Six Sigma effort.
- 8. Employ your Six Sigma skills to lead a successful process improvement project delivering meaningful results to the organization.

This component consists of eleven modules, including:

- 1. Introduction to Lean Six Sigma
- 2. Starting a Project and Leading Teams
- 3. Voice of the Customer
- 4. Mapping the Process
- 5. Measurements and Basic Statistics
- 6. Measurement Systems Analysis
- 7. Charting Process Behavior
- 8. Identifying Root Causes
  9. Hypothesis Testing
- 10. Improve
- 11. Control

### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions. Successful completion of certificate program makes participants eligible to receive their Lean Six Sigma Green Belt certificate (proctored, nationally normed, criterion-referenced certification exam will be given as part of the course).

PACE	32	Process and Project Management Certificate	33 CEUs
Lean Six Sigma is a combination of tw relies on a collaborative team effort to essential member of every Lean Six S our PPMC course will increase your kr is very focused on getting you to trai	to popular continuous improvement me p improve performance by systematical sigma project team. Whether you're tas nowledge base and capability to apply to nslate the knowledge you gain through	project management, as well as the ver ethods—Lean and Six Sigma—that pave ly removing waste and reducing variation ked with leading your own projects or a he DMAIC methodology and Lean meth h online learning and practice to real s d a Lean Six Sigma Green Belt online to	e the way for operational excellence. It on. The Lean Six Sigma Green Belt is an are looking to expand your education, ods to projects. This blended program kills and expertise. The skills transfer

### PROJECT MANAGEMENT TRAINING CAMP SIMULATION

### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions.

PACE	25	Project Management Training Camp Simulation	6.4 CEUs				
environment using computer simulati provides critical, fundamental skills fo including those who manage large an	ons to solve realistic problems, while pro r Project Managers who may or may no d complex projects or multiple projects	This project management simulation course places real project managers in real-time situations. Students find themselves working in a team-based environment using computer simulations to solve realistic problems, while practicing and applying a variety of Project Management techniques. This course provides critical, fundamental skills for Project Managers who may or may not be at a senior level, but spend the majority of their time managing projects including those who manage large and complex projects or multiple projects. Technical or non-technical managers, line or staff, individual contributors or project leaders all find this course equally valuable for professional development and career growth. This course is a requirement towards the Advanced					

### PROJECT MANAGEMENT AND LEADERSHIP CERTIFICATE

### **Course Description**

Courses are awarded as Continuing Education Units or CEUs. CEUs are generally not transferable to other institutions.

PACE	33	Project Management and Leadership Certificate	24.6 CEUs
them and their teams to deliver succe by two team-based simulation course program also provides in-depth instri- Professional (PMP®) certification. The are PMI® Registered Education Provide	essful project results.##The curriculum es that help participants practice skills uction on project management proces se courses will be taught by instructors	ct managers to the necessary manager n begins with an online Project Manage related to project management, leader sses and knowledge areas to help part s who hold a PMP® certification, have a hers. Upon successful completion of all inster University.	ment Fundamentals course, followed rship, and organizational change. The icipants achieve Project Management idvanced educational credentials, and

### **PROFESSIONAL AND CONTINUING EDUCATION COURSES**

Non-credit courses are recorded as Continuing Education Units or CEUs. One CEU represents 10 contact hours of instruction and learning activities. CEUs are generally not transferrable to other institutions.